



Building a Resilient Business: Before, During, and After a Disaster

Entrepreneurs Support Practitioners

Module 3



Puerto Rico
Science, Technology
& Research Trust



Resiliency and
Business Innovation



Center for Resilient and
Sustainable Communities

Organized by the Puerto Rico Science, Technology & Research Trust

Sponsored by: U.S. Economic Development Administration

June 2, 2020 6:00pm-8:30pm

Linton Wells II, J.P. Auffret, Robert Rogers

*C-RASC consists of researchers from George Mason's Volgenau School of Engineering, the School of Business, the Schar School of Policy and Government, the Jimmy and Rosalyn Carter School of Peace and Conflict Resolution, the College of Science, and the College of Health and Human Services





Comparative Strategies of Resilience and Innovation



J.P. Auffret, Ph.D.



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Bob Rogers



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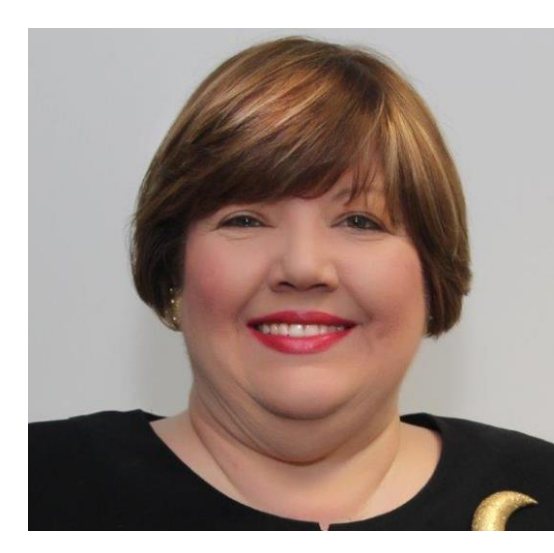
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Gilberto Guevara



Puerto Rico
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Gloria Viscasillas Aponte



Resiliency and
Business Innovation

Organized by the Puerto Rico Science, Technology & Research Trust and the Resiliency and Business Innovation Program Sponsored by the U.S. Economic Development Administration under the US Department of Commerce



Building a Resilient Business: Before, During, and After a Disaster

Lesson 3

Comparative Strategies of Resilience and Innovation



Puerto Rico
Science, Technology
& Research Trust



Resiliency and
Business Innovation



Center for Resilient and
Sustainable Communities

Organized by the Puerto Rico Science, Technology & Research Trust

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June 2, 2020, 6:00 PM- 7:30 PM

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Agenda

- Comparative Strategies for Resilience and Innovation
- Break
- Digital Puerto Rico
- Lesson 3 – Protection of People, Data and Operations (June 4th)
- Lesson 4 – Protection of Inventor, Equipment and Buildings (June 11th)

Agenda

Comparative Strategies for Resilience and Innovation

- Bangkok 2011 Floods
- National, State and Regional Strategies for Resilience
- Industry Clusters and “The Cambridge Phenomenon”
- Elements of ICT Innovation and National ICT Innovation Policies

Social Media and Resilience – Bangkok Floods 2011



Source:

<http://www.bangkokpost.com/photo/photo/262533/splash-from-the-past>



Source:

http://www.nytimes.com/2011/11/07/business/global/07iht-floods07.html?_r=0

Bangkok Flood and HDD Manufacturers 2011

Table 9

Damages to major HDD makers.

Source: Press release.

Company	Place of factories	Damage	State of operation /production
Western Digital	1) Bang Pa-in Industrial Estate	Factories inundated (2 m)	- Stopped production since Oct 16, 2011
	2) Nava Nakorn Industrial Estate		- Partly restored on Nov 30, 2011 - Needed days to restore:46 days
Toshiba	Nava Nakorn Industrial Estate	Factory was inundated (1 m)	- Stopped production since Oct 11, 2011 - Alternate production in Philippines - Partly restored Thai factory on Feb 1, 2012 - Need dates to restore: 114 days
Seagate Technology	1) Seagate Teparuk, Amphur Muang, Samutprakarn Province 2) Seagate Korat, Amphur Sungnoen, Nakhon-Ratchasima	Factories were not inundated	- Some adjusted production due to the lack of supply from suppliers
Samsung	In South Korea	Factories were not inundated	- Some adjusted production due to the lack of supply from suppliers

Source: Haraguchi and Lall (2011)

Bangkok Flood and HDD Manufacturers 2011

Table 6

Impacts of the Thailand floods on Japanese major automakers.

Source: Press release of each companies.

Statistics	Toyota	Honda	Nissan
Number of lost cars at global due to Thailand floods (thousand cars)	240	150	33
Operating profit (billion yen)	270	200	510
	(\$3.4B) ^a	(\$2.5B)	(\$6.4B)
Lost operating profit due to Thailand floods (billion yen)	100	110	5.9
	(\$1.25B)	(\$1.4B)	(\$0.07B)
Percentage of loss of operating profit caused by Thailand flood to operating profit	37.04%	55.00%	1.16%
Operating Profit (% compared to 2010)	-42.30%	-64.90%	-4.70%
Net profit (billion yen)	200	215	290
	(\$2.5B)	(\$2.7B)	(\$3.6)
Net profit (% compared to 2010)	-57.50%	-59.70%	-9%

^a The exchange rate was used for 80 Japanese yen for 1 U.S. dollars, which was the rate at that time.

Source: Haraguchi and Lall (2011)

Japanese Government and Bangkok Floods

Risk countermeasures

Increase/diversification of procurement sources

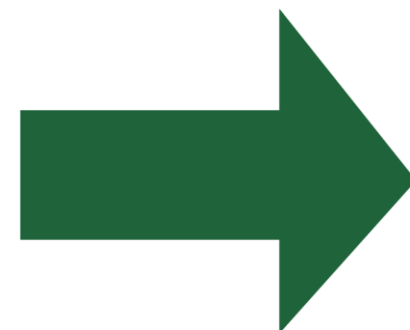
Acceleration of adopting standardized products

Facilitate the adoption of products produced in other factories (review of certification system)

Review of reliability assessment

Clarification/expedition of decision making process

Visualization/simplification of supply chains



Effects of business improvement and competitiveness enhancement

Cost reduction effect

Simplified production adjustment

Improvement of production development speed

Realizing intensive investment in priority development products

Prompt review/improvement of business strategy

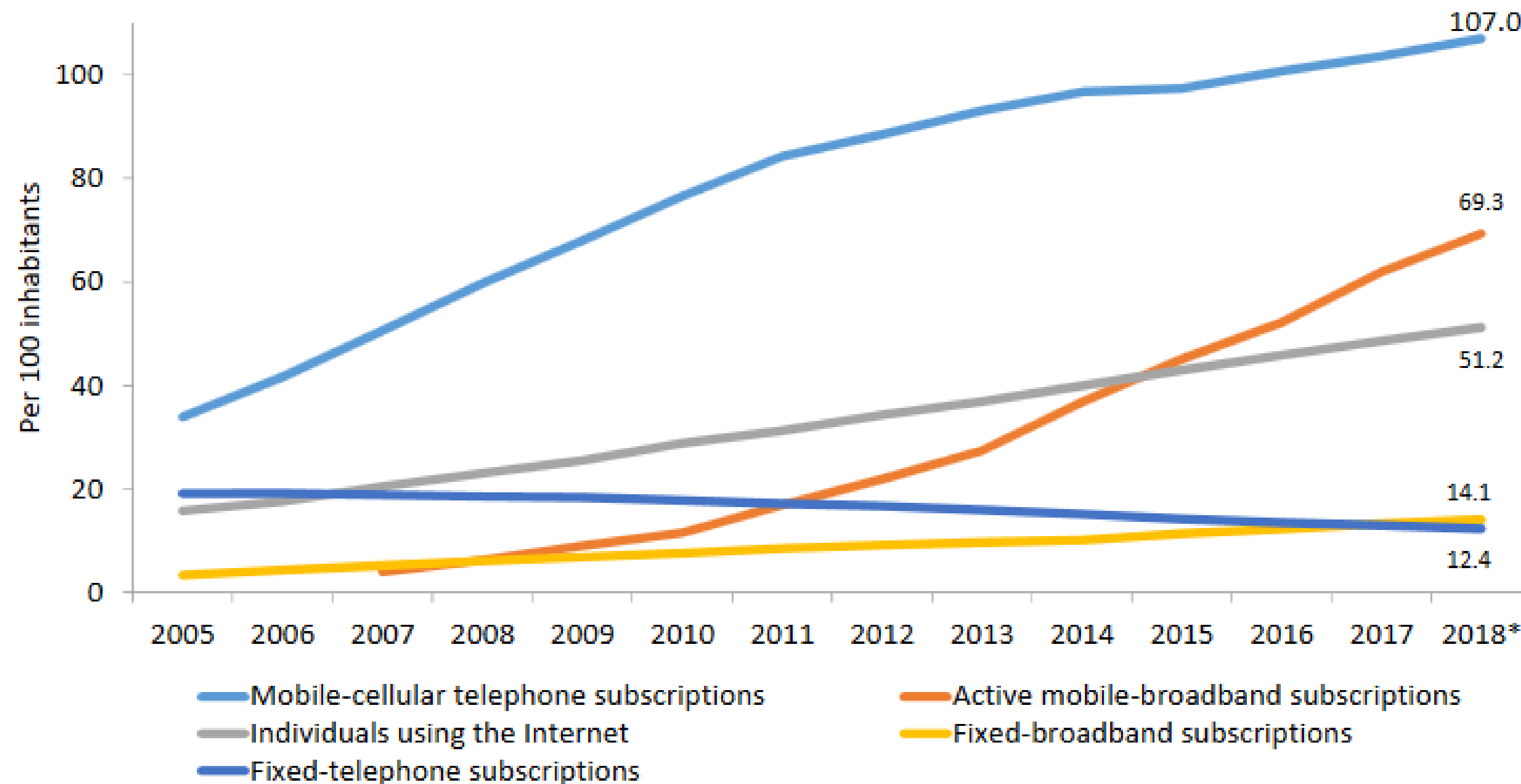
Enhancement of cooperation with parts manufacturers



National and Regional Strategies for Resilience and Innovation

<https://www.areadevelopment.com/siteSelection/jan2011/industry-clusters-evolve-location-decision93090.shtml>

Technology Foundations - Global ICT Development (2005 – 2018) (ITU)

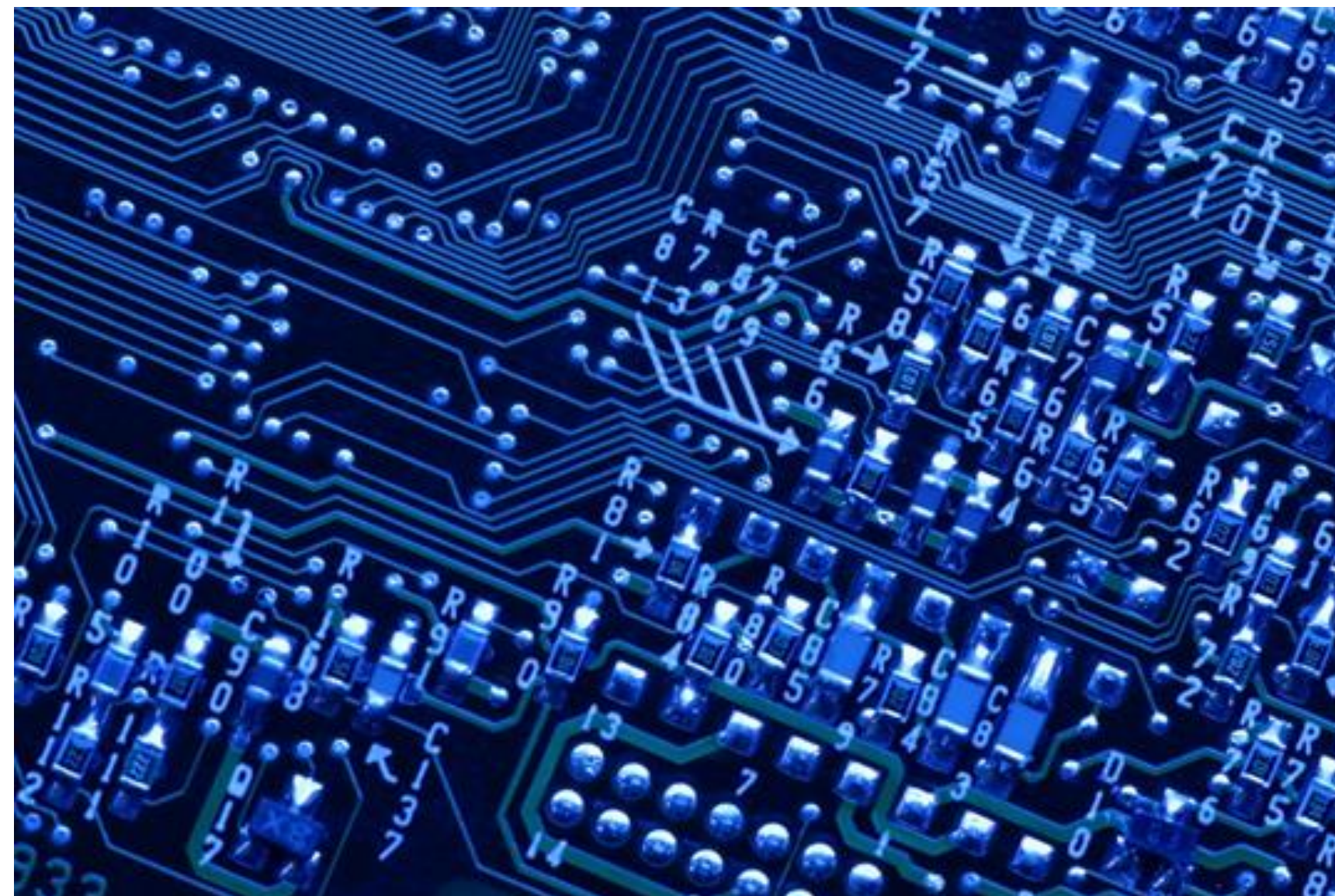


Note: * ITU estimate.

Source: ITU.



Storage, Transmission and Computer Processing



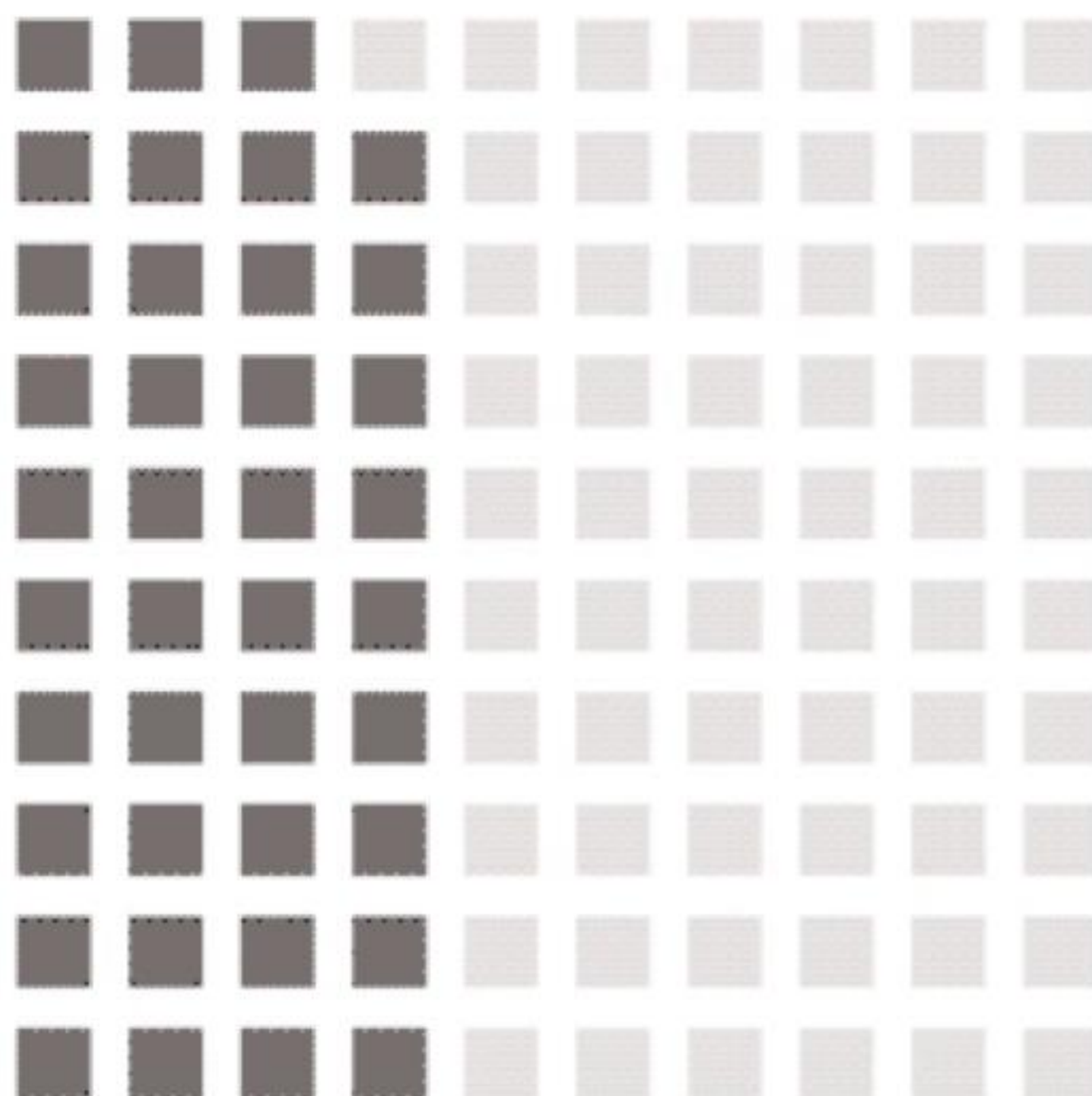
Significant potential
exists to provide
financial services...

...to underserved people
in emerging markets via
their **mobile phones**

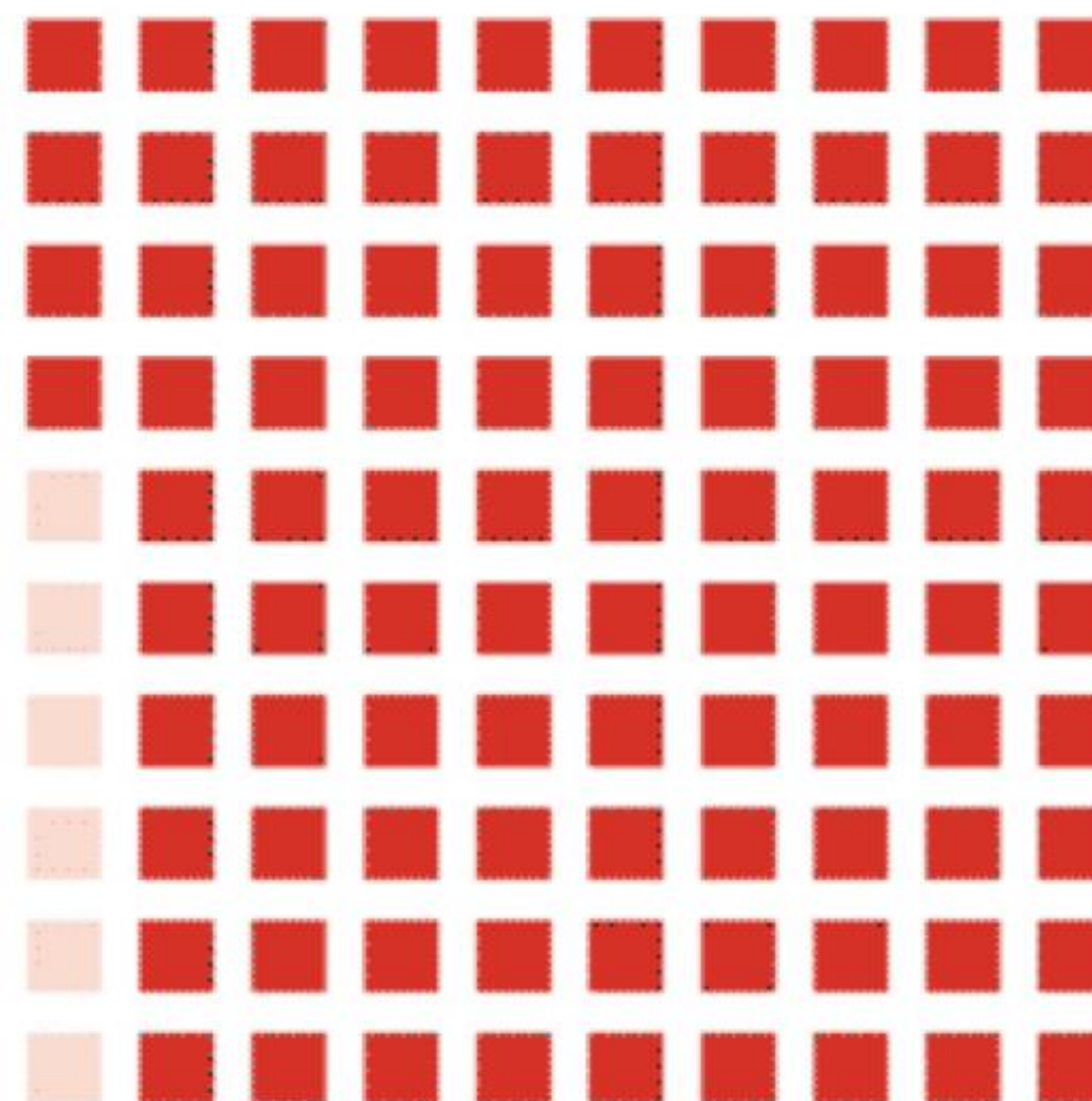
39%

Mexico

94%



People with bank accounts



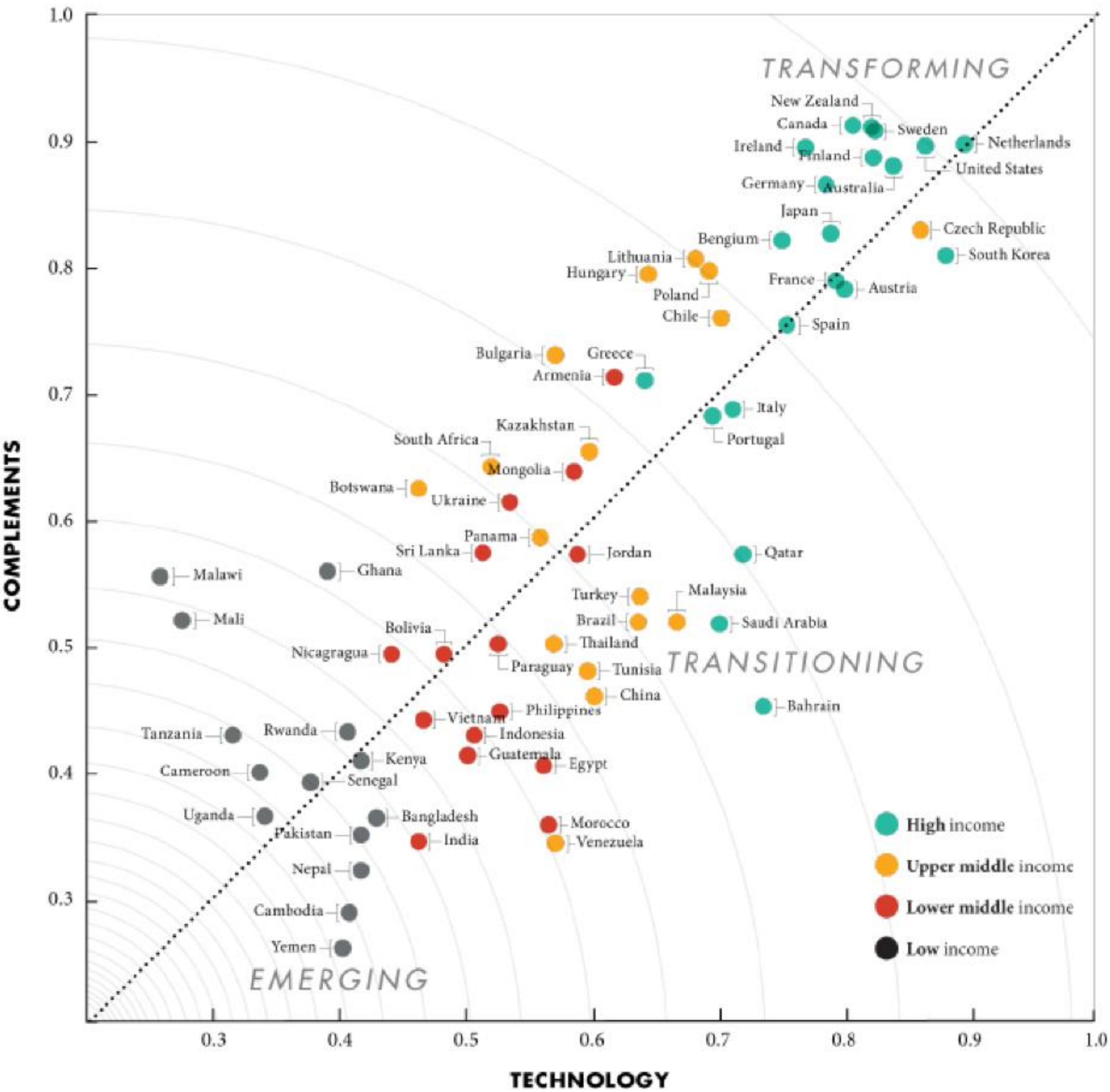
People with mobile phones

Source: GSMA; Global Findex database 2014, World Bank; *World development indicators*, World Bank

McKinsey&Company

#financialinclusion

Race Between Technology and Complements

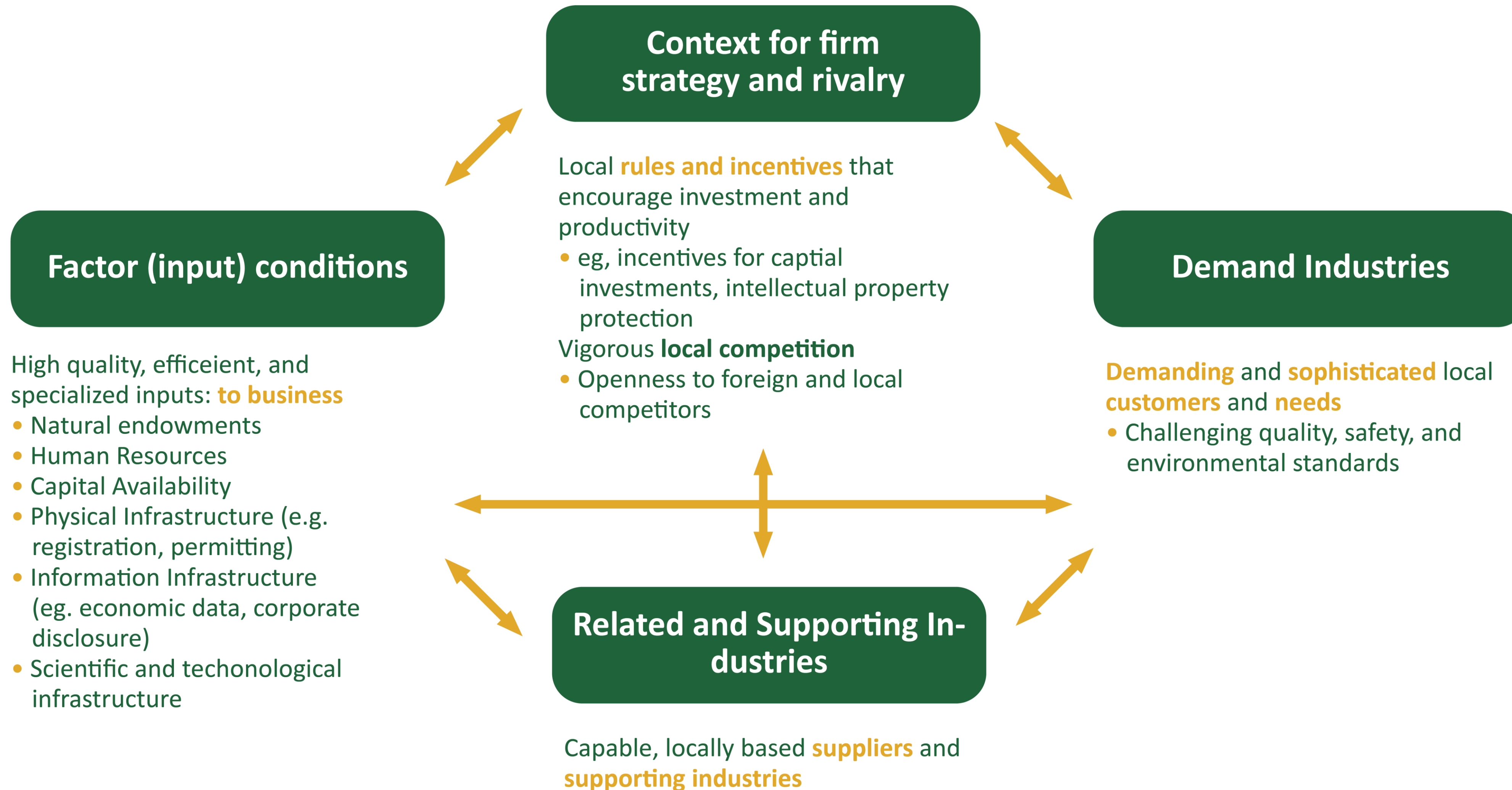


Complements: Index of quality of institutions, skills and regulations.

Technology: Index of quality of access to internet and related technologies.

Source: WDR 2016 Team, Doing Business, World Economic Forum; Trade in Services Restrictiveness Index and World Development Indicators.

Business Environment Quality (Porter 1990)



“The Cambridge Phenomenon”

Cambridge *innovation* in numbers

The Cambridge Cluster

There are currently...

4,700+

knowledge
intensive
firms



61,100+

people employed by knowledge
intensive firms



£12.3bn

in total turnover of knowledge
intensive firms



3rd most
successful

University
innovation
ecosystem
in the world
(MIT
Skoltech
Initiative
Report, 2014)



29% of people
work in the
knowledge
intensive
sectors)



341.1 patent applications published per
100,000 residents

Highest in the UK and more than
the next four cities combined

690+

knowledge intensive
services companies



560+

high-tech manufacturing
companies



420+

life science and
healthcare
companies



3000+

information technology
and communication
companies



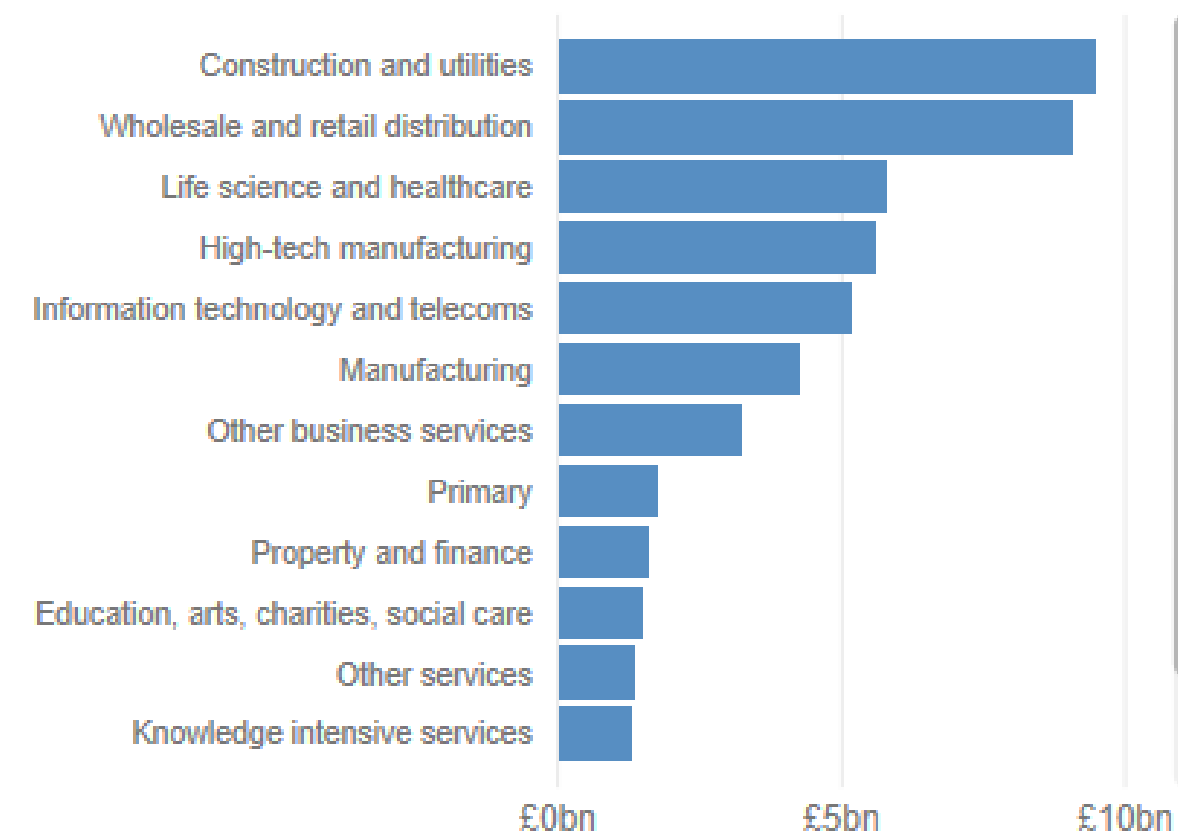
Source: <http://www.access.trin.cam.ac.uk/gallery/#jp-carousel-146>

CAMBRIDGE CLUSTER	Companies	Total turnover	Total employees	Data for
Overview ⓘ	25,724	£51bn	257,400	2018-19
	% change on previous year (April to April):	↑ 7.2%	↑ 5.6%	Area: Cambridge Ahead

- Overview
- Map
- Sectors
- Growth
- Size
- Research Institutions
- Research and Methodology
- Company List
- Company Search

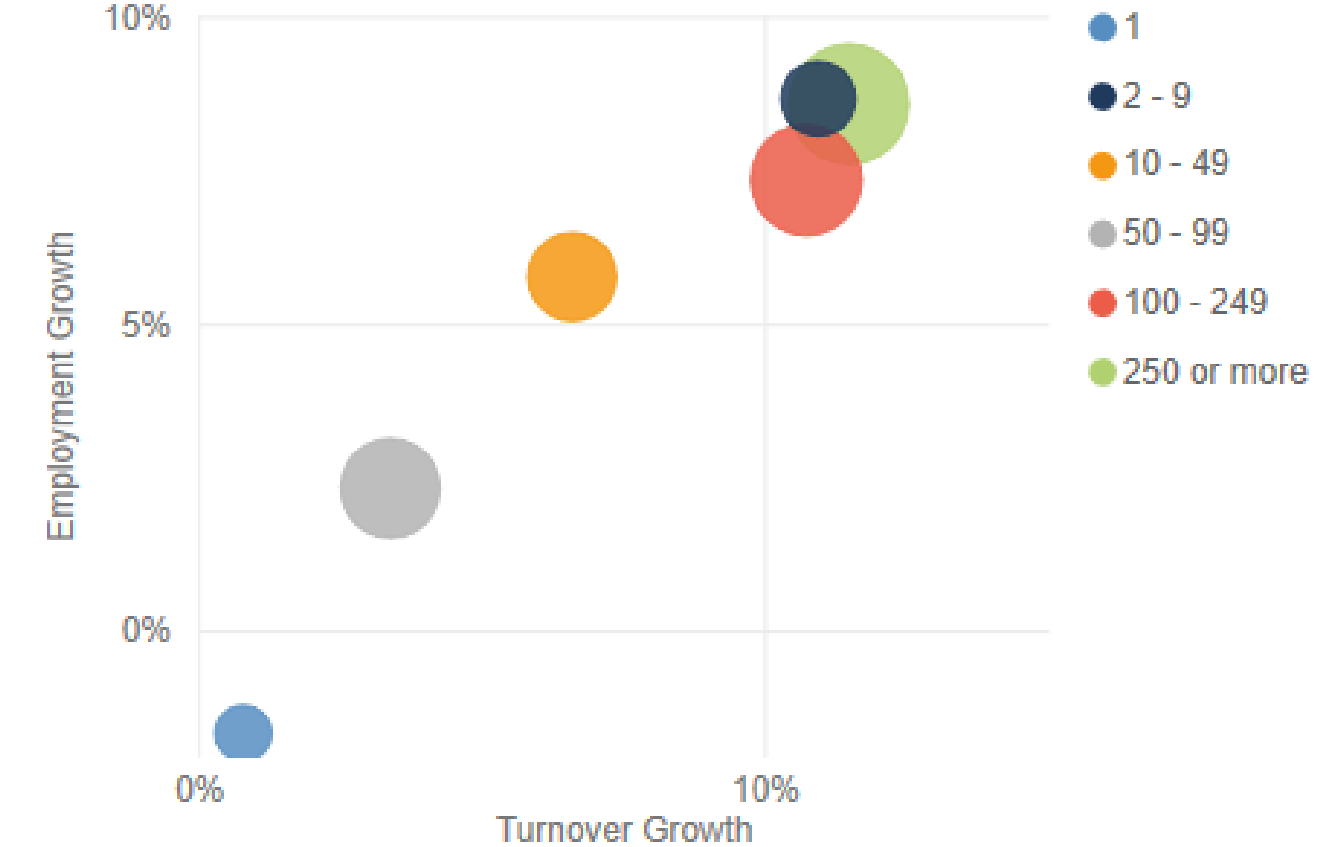
ICT:	Companies	Total turnover	Total employees
	3,081	£5bn	25,758
	% change on prev year (April to April):	↑ 11.9%	↑ 16.0%

Turnover by sector



Life Sciences:	Companies	Total turnover	Total employees
	456	£6bn	19,149
	% change on prev year (April to April):	↑ 11.3%	↑ 8.4%

Growth by employment band



Clear all

Area ⓘ
Cambridge Ahead

Organisation type ⓘ
Cambridge based

Year ⓘ
All

Local Authority Districts ⓘ
All

Ward ⓘ
All

Knowledge Intensive ⓘ
All

Sector: Broad ⓘ
All

Sector: Narrow ⓘ
All

Turnover Upscaler ⓘ



SILICON VALLEY U.S.A.

(This is the first of a three-part series on the history of the semiconductor industry in the Bay Area, a behind-the-scenes report of the men, money, and litigation which spawned 23 companies — from the fledgling rebels of Shockley Transistor to the present day.)

By DON C. HOEFLE

It was not a vintage year for semiconductor start-ups. Yet the 1970 year-end box score on the San Francisco Peninsula and Santa Clara Valley of California found four more new entries in the IC sweeps, one more than in 1969.

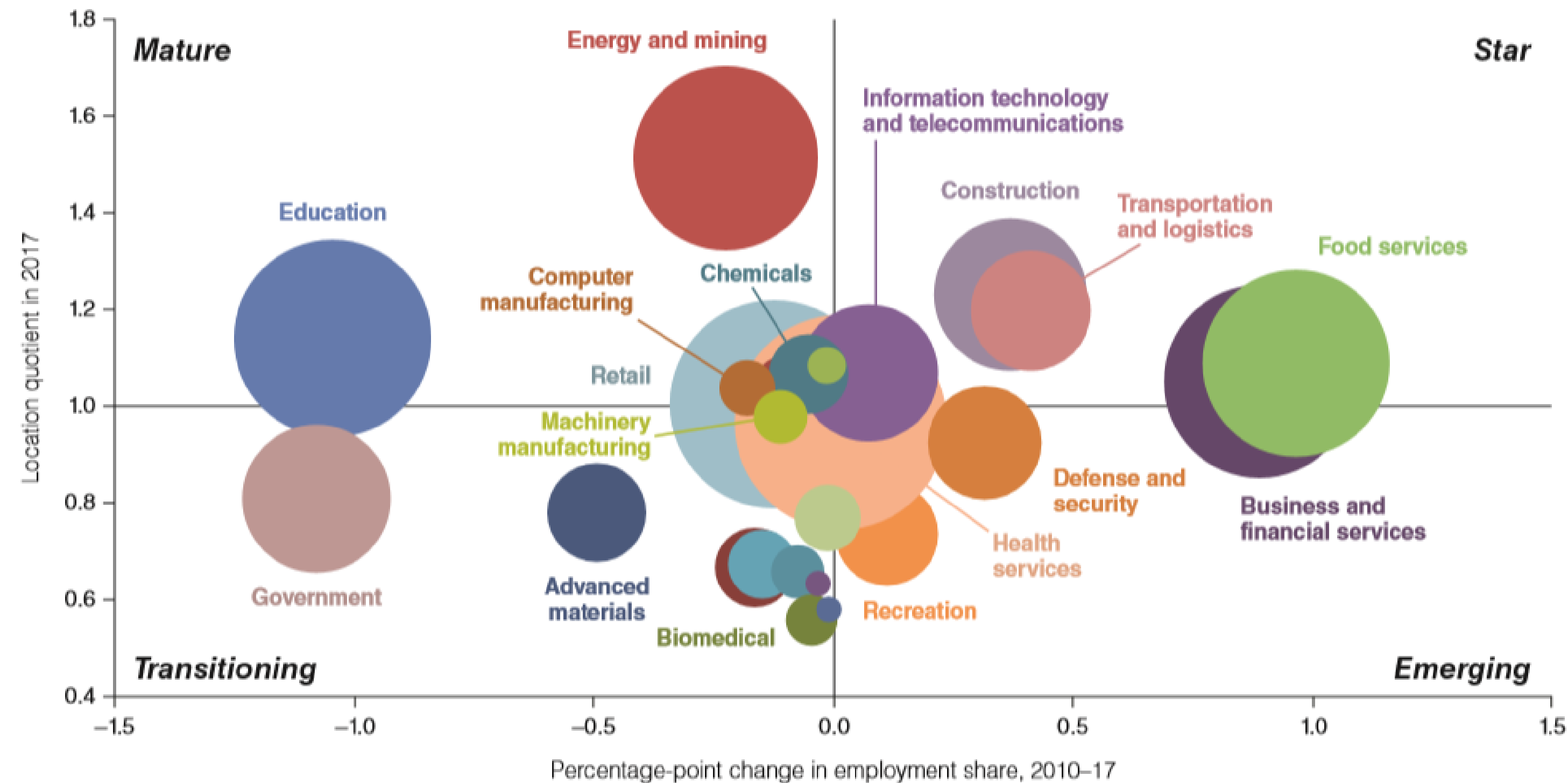
The pace has been so frantic that even hardened veterans of the semiconductor wars find it hard to realize that the Bay Area story covers an era of only 15 years. And only 23 years have passed since the invention of the transistor, which made it all possible.

For the story really begins on the day before Christmas Eve, Dec. 23, 1947. That was the day, at Bell Telephone Laboratories in Murray Hill, N.J., three distinguished scientists, Dr. John Bardeen, Dr. Walter Brattain and Dr. William Shockley, demonstrated the first successful transistor. It was made of germanium, a point-contact device that looked something like a crystal detector, complete with cat's whiskers.

The three inventors won the Nobel Prize for their efforts, but only one of them, Dr. Shockley, was determined to capitalize on the transistor commercially. In him lies the genesis of the San Francisco silicon story.

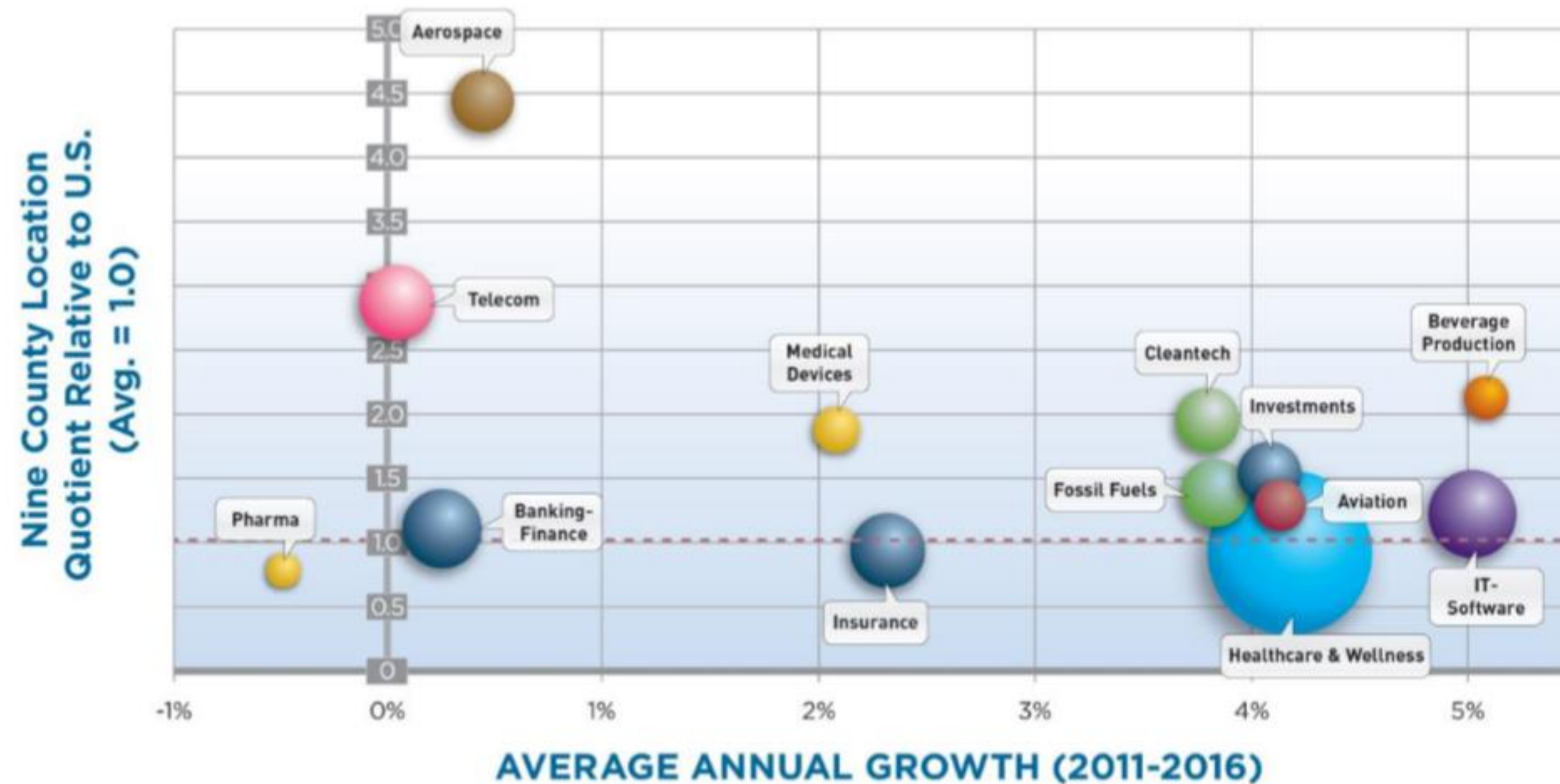
It was only by a quirk of fate, however, coupled with lack of management foresight, that Boston failed to become the major semiconductor center San Francisco is today. When Dr. Shockley left Bell Labs in 1954, he headed first for New England to become a consultant to Raytheon Co., with a view toward establishing a semiconductor firm there under its auspices.

Texas Industry Clusters



NOTE: Bubble size represents cluster share of metropolitan statistical area employment.
 SOURCES: Texas Workforce Commission; Bureau of Labor Statistics.

Texas Industry Clusters





Source: <http://www.sipa.gov.tw/english/index.jsp>



Estonia's technology cluster

Not only Skype

Jul 11th 2013, 15:00 BY L.S. | TALLINN



1.9k



415

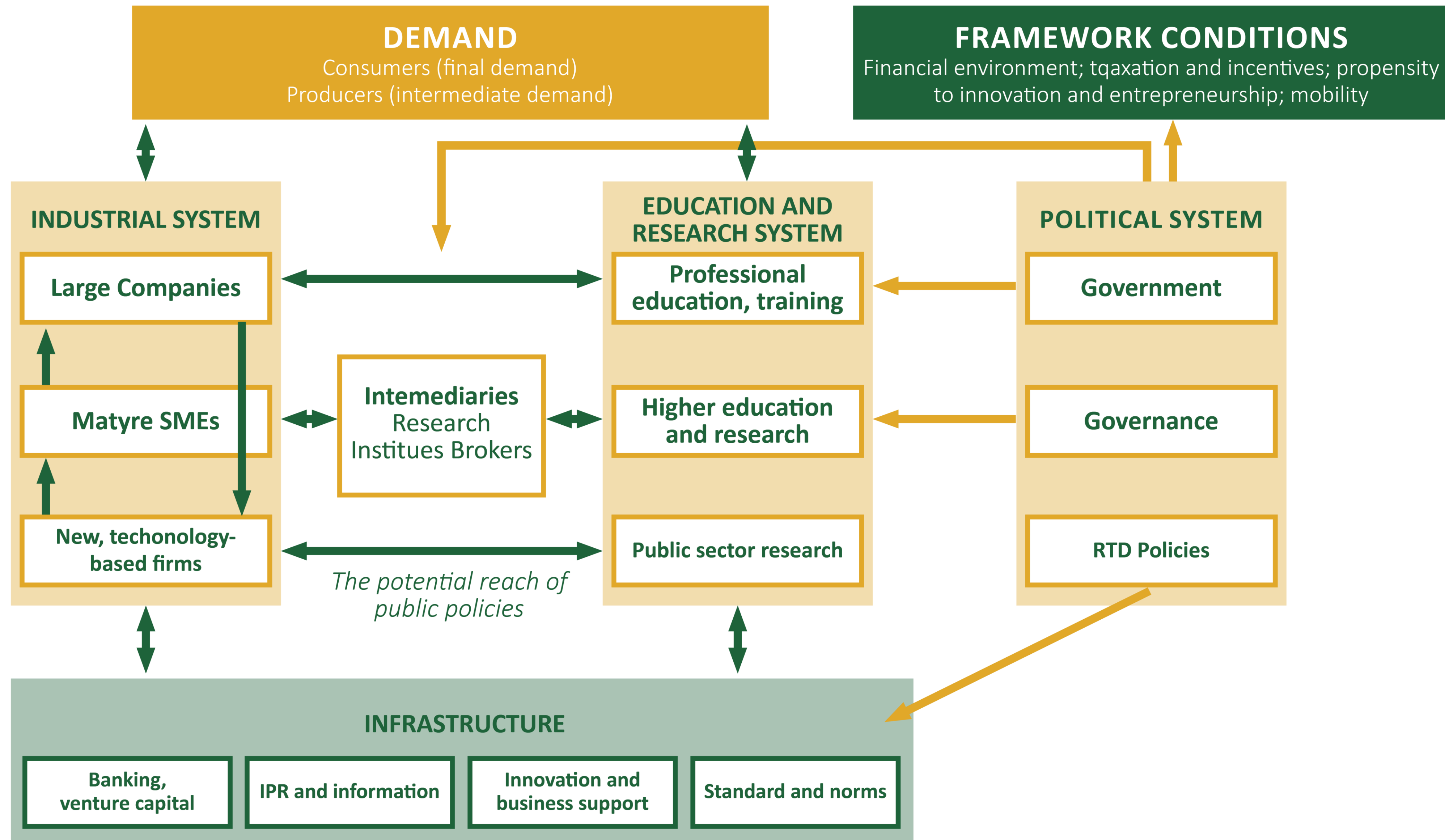


IT TAKES just five minutes to register a firm in Estonia, says Mihkel Tikk, the head of the country's online portal, a one-stop-shop for e-government services. Entrepreneurs wishing to start a firm log in with their national electronic identity-card and a few clicks later the confirmation arrives by e-mail. That service and many other equally convenient electronic offerings are a big reason why Tallinn, Estonia's capital, is now mentioned in the same breath as Berlin, London and even Silicon Valley. According to one estimate, Estonia holds the world record in start-ups per person—a sizeable feat considering that the country has only 1.3m people.

Source: <http://www.theatlantic.com/technology/archive/2012/06/what-happened-to-silicon-values/258905/>



National Models of Innovation



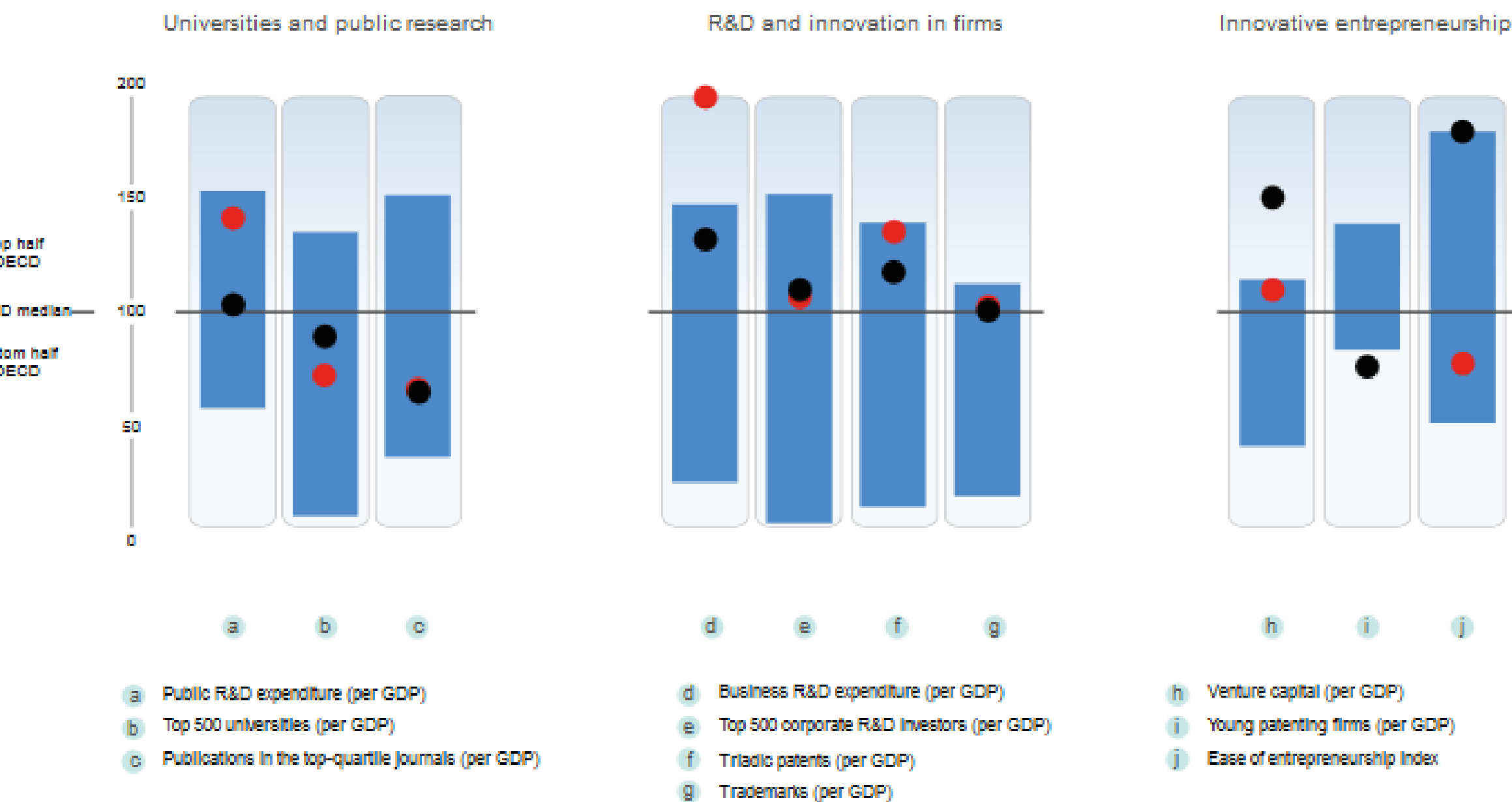
A Comparative Snapshot of Innovation Systems

Comparative performance of national science and innovation systems

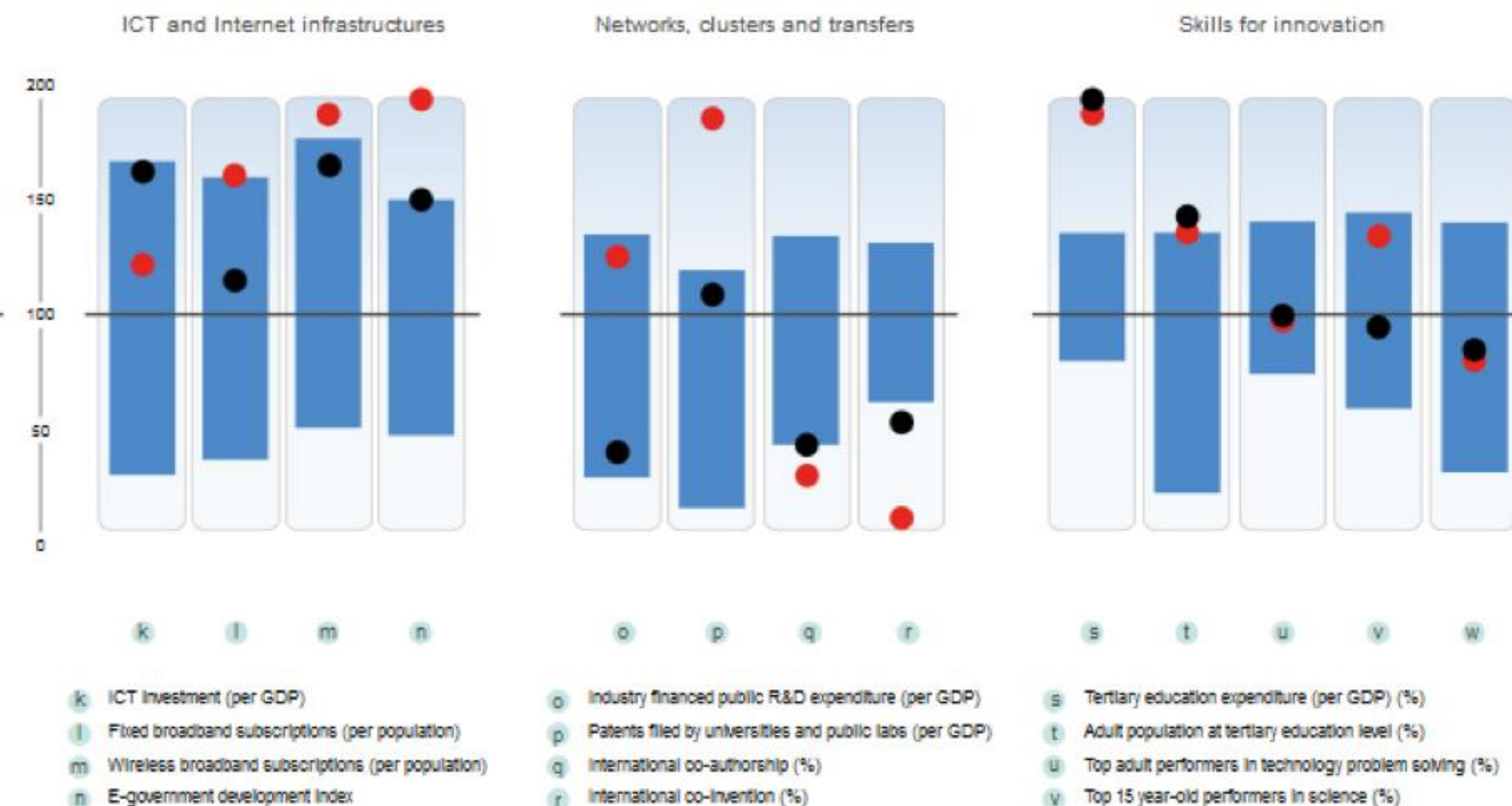
Normalised index of performance (Index OECD median = 100), 2011 or latest year available

■ Middle range of OECD values ■ Top/bottom 5 OECD values ● Korea ● Compare to

A. Competences and capacity to innovate



B. Interactions and skills innovation



Elements of ICT Innovation

- Universities and IP
- Entrepreneurs and Highly Skilled Managers and Technical Talent
- Firms and Sectors
- Access to Capital
- Infrastructure
- Local Quality of Life
- Global Connections
- Policies and Processes



Universities and IP

Source: <http://www.ranepa.ru/>

https://www.theweeklyjournal.com/business/upr-secures-26-patents/article_4350d0da-5291-11ea-924b-93c53f465ef0.html

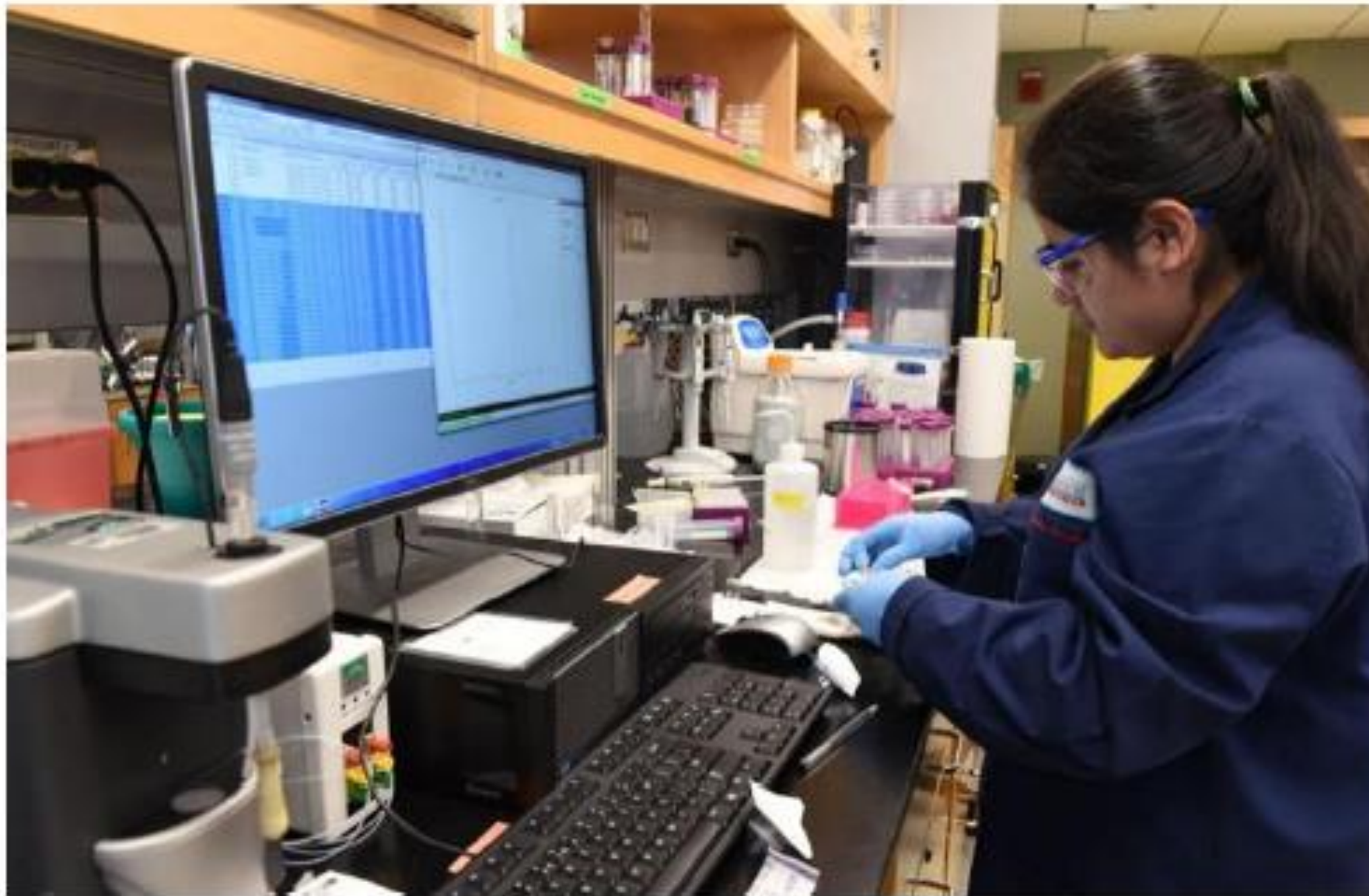
FEATURED

BUSINESS

UPR Secures 26 Patents

From breast cancer drugs to solar panels, researchers and scientists at the institution are creating technology to improve public health and quality of life

Cynthia López Cabán, The Weekly Journal
Feb 19, 2020



The University of Puerto Rico has secured 98 patents and is awaiting approval to the exclusive rights of another 50 inventions. (Courtesy)

Universities and IP





Firms and Sectors

Source:
<http://www.ntt.co.jp/kankyo/e/protect/greenntt/docomo.html>

Firms and Sectors



Source: <https://www.teslamotors.com/about/>



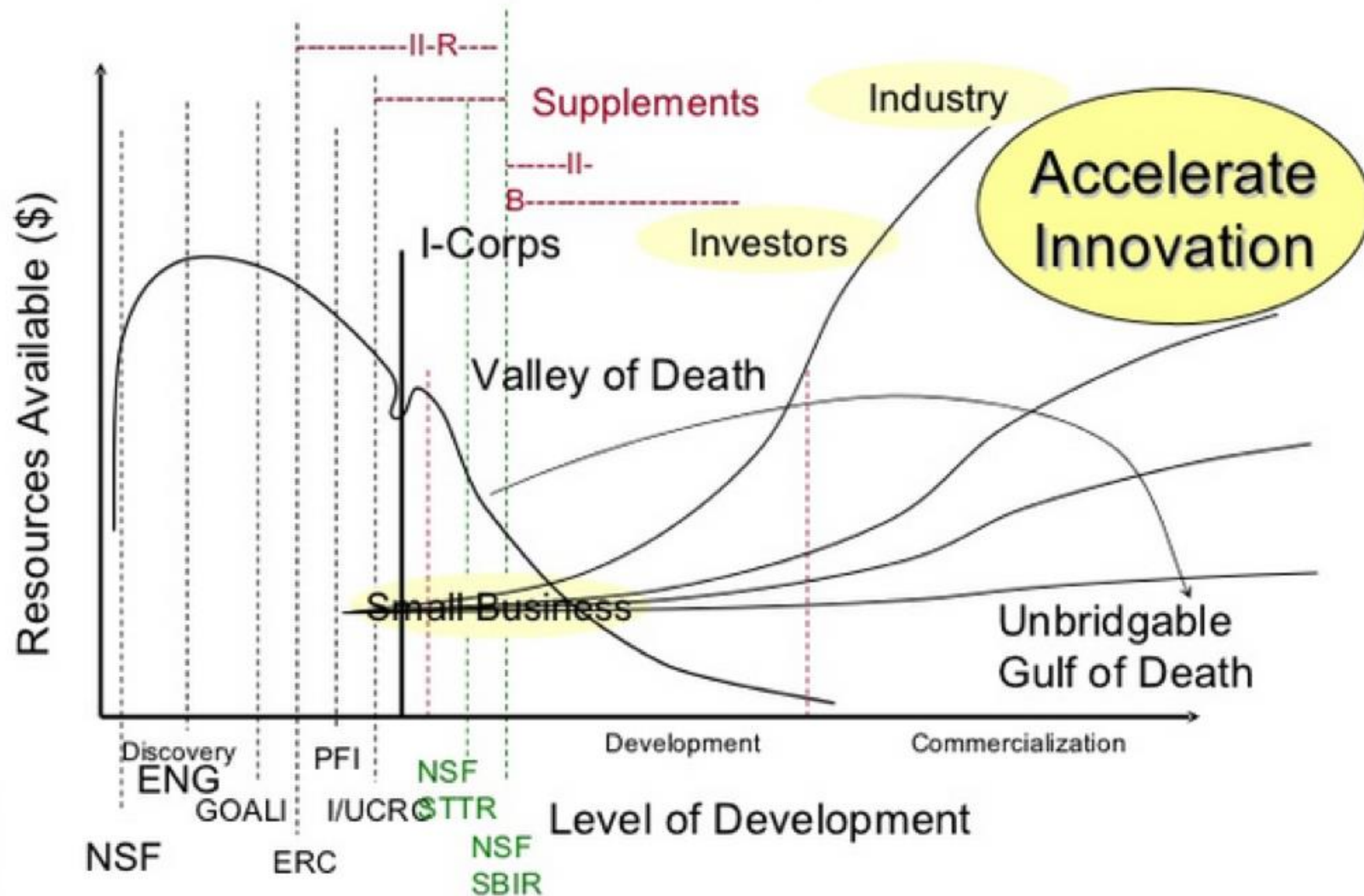
Source: <http://www.samsungengineering.com/aboutUs/globalOffice/common/goView>



Source: <http://www.wired.com/2013/11/a-glimpse-into-apples-crazy-new-spaceship-headquarters/>

Access to Capital

Innovation Spectrum



Morro Venture Partners Launches Puerto Rico's First Tech Venture Fund with \$17.5 Million

[Home](#) › [2019](#) › [June](#) › [4](#) › Morro Venture Partners Launches Puerto Rico's First Tech Venture Fund with \$17.5 Million

San Juan – February 27, 2019. With tech entrepreneurship booming in Puerto Rico since Hurricane Maria, Morro Venture Partners, under parent company Advent-Morro Equity Partners, has launched a \$20 million early-stage venture fund to support and fuel the growth of technology companies from the island.

Following decades of success as a growth equity investor, Advent-Morro recognized a significant gap in the early-stage tech investment market given the accelerated growth in the Latin American tech markets and the high quality of the companies and management teams coming to Puerto Rico's Parallel18 tech accelerator program. "Our initial goal was to raise \$10 million; however, strong investor interest both locally and from the mainland has pushed our ultimate target to \$20 million. A first close at \$17.5 million, with a highly sophisticated investor base, is a great validation to the opportunity in establishing Puerto Rico as a hub for Latin American tech," commented Cyril Meduña, Managing Partner of Advent-Morro.

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Infrastructure

<https://www.businessinsider.com/japan-infrastructure-projects-2019-5>

Local Quality of Life



Source: <http://koreajoongangdaily.joins.com/news/article/Article.aspx?aid=2995172>



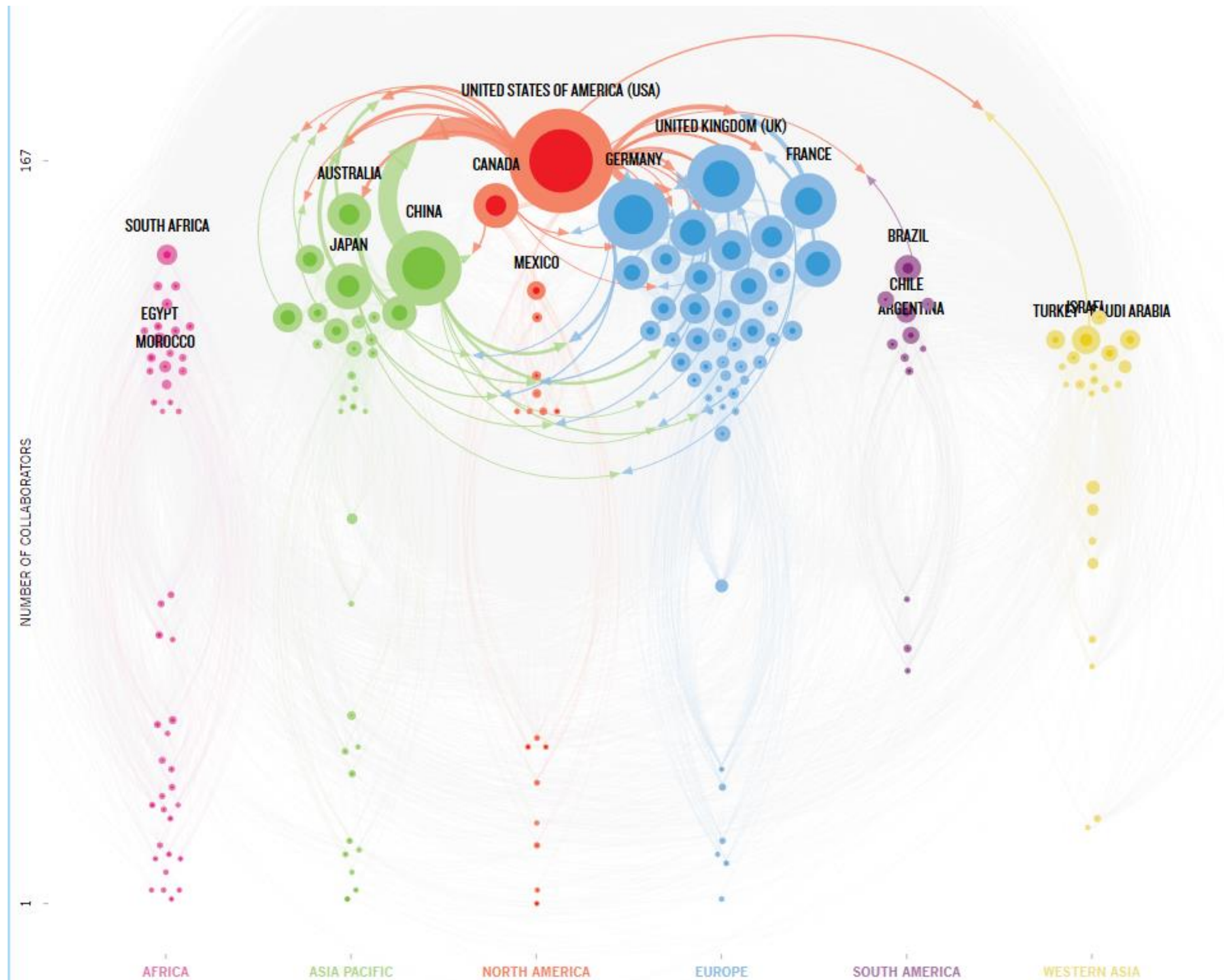
Source: Fairfax County Economic Development Authority



Local Quality of Life


Source: <http://www.dailymail.co.uk/news/article-2545762/Kevin-Mullins-photograph-Tokyos-skyline-Sky-Tree-Tower-earns-landscape-photographer-year.html>

Global Research Collaborations – Nature Index



Source: <https://www.natureindex.com/country-outputs/collaboration-graph>

TECHNOLOGY TRANSFER MECHANISMS

 TYPES OF KNOWLEDGE

 TECHNOLOGY TRANSFER MECHANISMS



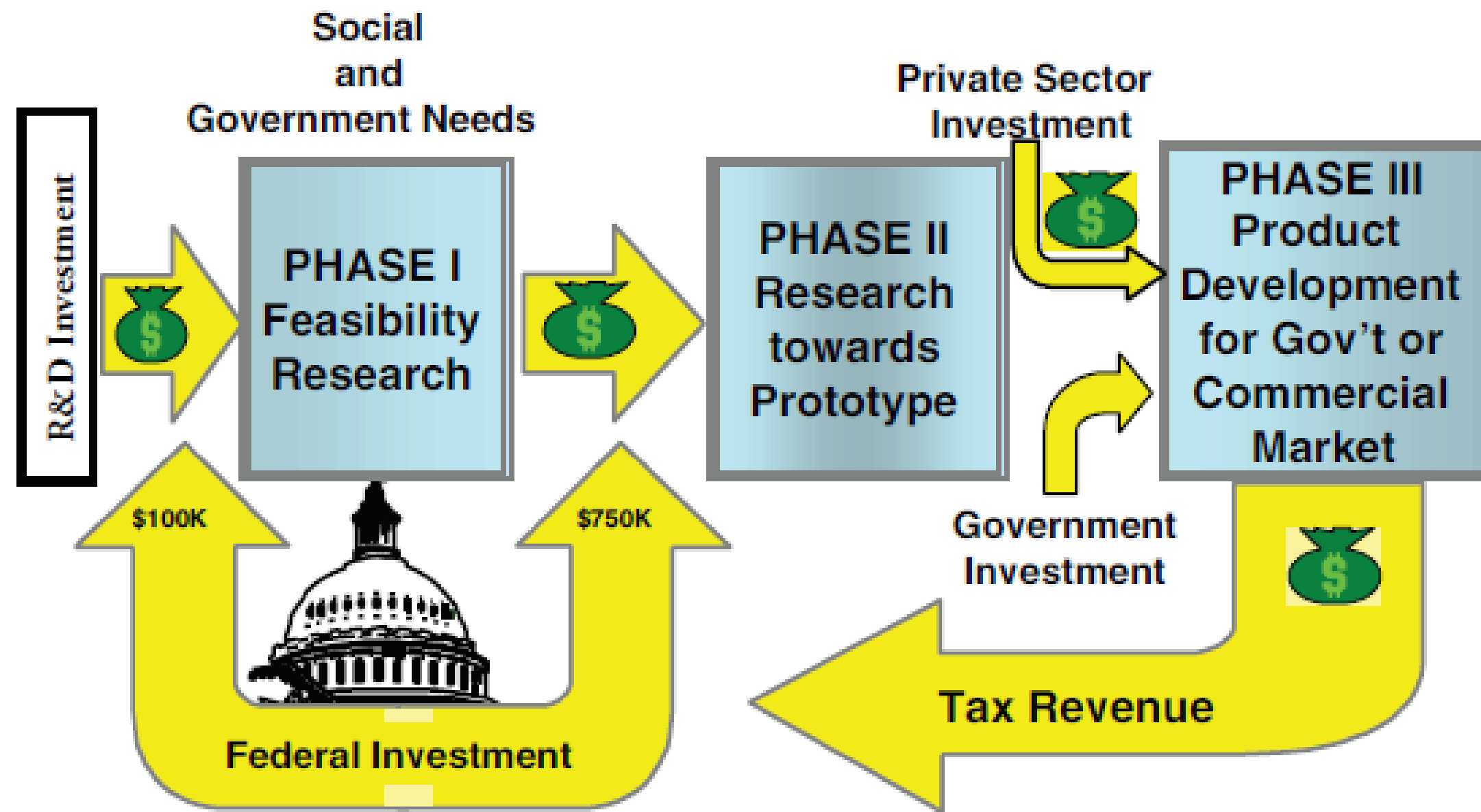
For more policy research and tools, visit
www.innovationpolicyplatform.org

Policies and Processes

Source: OECD Innovation Policy Platform, 2015

Small Business Innovative Research Program

– “America’s Seed Fund”



- 150,000 Awardees
- \$42 billion in Funding

genzyme
A SANOFI COMPANY

Google

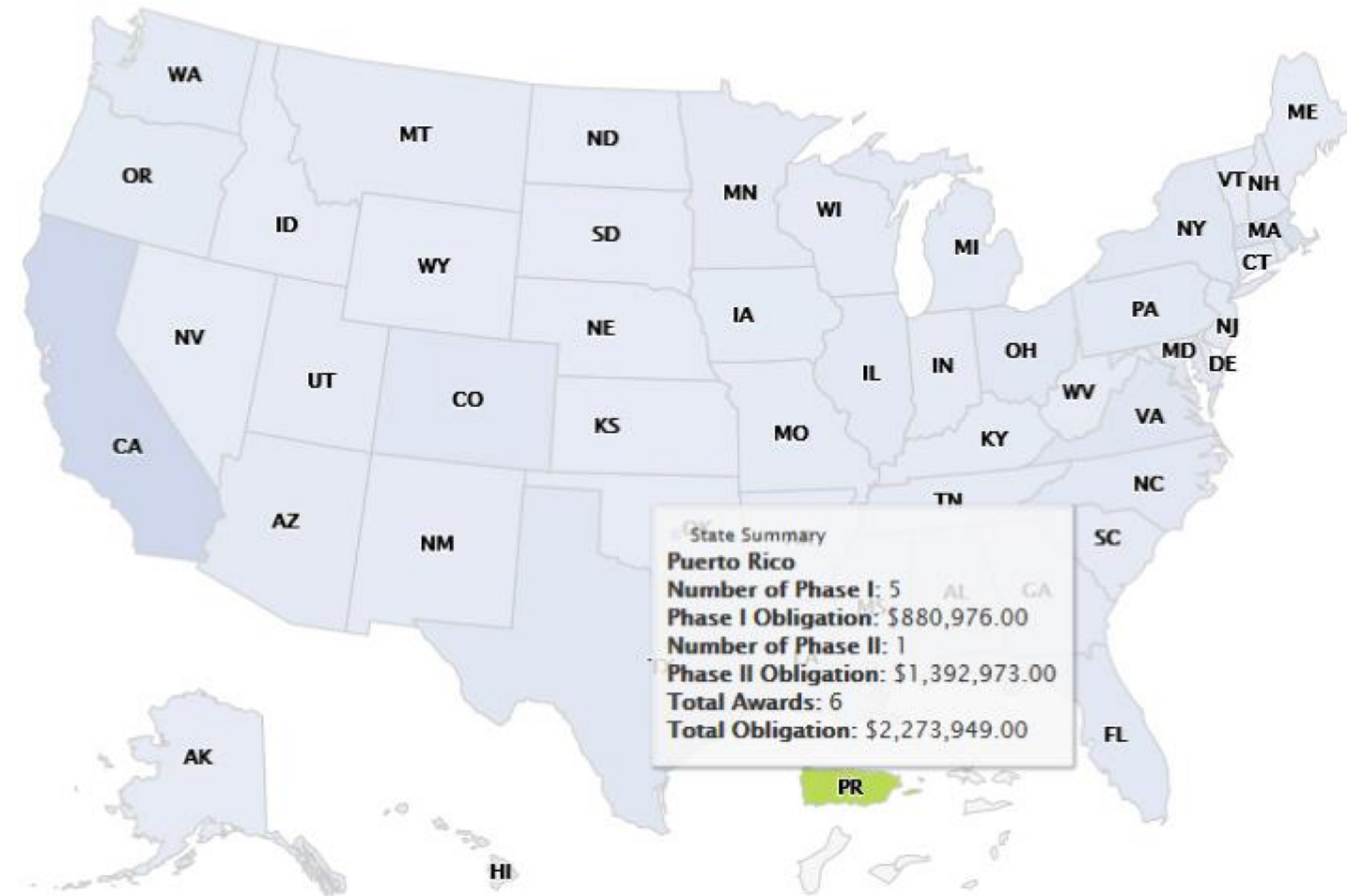
QUALCOMM

Symantec

iRobot

GEORGE
MASON
UNIVERSITY

Puerto Rico SBIRs 2019



Source: <https://www.sbir.gov/reports/state-summary?year%5B%5D=2019>

Defense Advance Research Projects Agency (DARPA)

- ARPNET
- First Weather Satellite
- Stealth Technology
- First Computer Mouse
- GPS
- Rare Earth Magnets
- Head Mounted Displays
- High Productivity Computers
- Quantum Key Distribution Network



Source: http://www.bostondynamics.com/robot_bigdog.html

	PRACTICAL USE?	
	NO	YES
QUEST FOR FUNDAMENTAL UNDERSTANDING?		
YES	PURE BASIC RESEARCH BOHR	USE-INSPIRED BASIC RESEARCH PASTEUR
NO	UNNAMED	PURE APPLIED RESEARCH EDISON

arpa-history-and-timeline?PP=4Source:
<https://hbr.org/2013/10/special-forces-innovation-how-darpa-attacks-problems>

Source: <http://www.darpa.mil/about-us/darpa-history-and-timeline?PP=4>



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Arecibo Observatory



On November 6, 1959, Cornell University signed a contract with ARPA to conduct development studies for a large-scale ionospheric radar probe and how such an instrument might also serve in radioastronomy and other scientific fields. Four years later, on November 1, 1963, an inauguration ceremony was held in Arecibo, Puerto Rico, for the Arecibo Ionospheric Observatory, later to be known more generally as the Arecibo Observatory.

Its telescope "dish"—the largest in the world until 2016 with the completion in China of the FAST dish telescope—is 1,000 feet (305 meters) in diameter, 167 feet (51 meters) deep, and covers an area of approximately 20 acres (0.08 square kilometers). Development of the Arecibo facility was initially supported as part of the DEFENDER program, a broad-based missile defense program. The observatory was designed to study the structure of the upper ionosphere and its interactions with electromagnetic communications signals.